

# HAROLD BENJAMIN

**POCKET GUIDE**

Retail & Leisure



## Who we are

Real estate is our core business but our clients also rely on us for business and private law advice. They instruct us for our great service and the added value that we bring, delivering commercial focused advice in an approachable way. Our aim is to build long term, lasting relationships with our clients and other professionals.

Harold Benjamin was founded in the 1950's in the City of London, opening later in North-West London. We have since forged a significant presence in London's West End, opening our Central London office in 2015.

Complementing our extensive real estate experience, we have focused expertise in the retail and leisure sectors, including:

- Betting and Gaming
- Casual Dining
- Cinemas & Leisure
- Food and Beverage
- Food Stores
- Franchising
- Gyms & Sports Centres
- Healthcare Sites & Facilities
- High Street and Shopping Centre Retail
- Hotels
- Luxury Retail

## Our team



### **Robert Souber**

Partner and Head of West End Office  
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### **Sam Wooderson**

Associate Solicitor  
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### **Kelly Morris**

Paralegal  
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### **London office:**

020 7224 0888

### **Harrow office:**

020 8422 5678

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## How can we help?

We work with independent retailers through to multi-nationals across their acquisition, disposal and leasing programmes. We support a number of well-known brands and luxury maisons with their real estate, franchising and licensing requirements.

Working alongside the brands, their in-house teams and their external advisors, our instructions are often complex, market sensitive and time critical. We have extensive experience of handling these types of instructions. We offer our clients a bespoke service at every stage.

Providing a personal approach allows clients direct contact with experienced lawyers offering sector specific and practical, strategic advice.

For close to 20 years we have worked with the UK's leading gaming company. We have supported their in-house estates team with management, acquisition and disposal of their portfolio throughout England & Wales. The volume of work is significant and constant.

Real estate is usually an important factor in our clients' businesses; but unlikely their core activity. We work closely with our clients to develop reporting procedures, tools, working practices and standard documents tailored to their specific needs. The aim is to streamline their real estate portfolios, de-risk them and free up management time – allowing them to run their operations.

We provide on-going estate management support including instant on-line access to transaction/ portfolio documentation and key information in a digestible and user friendly format.

The team's experience of transactional real estate deals is broad. We are often instructed on due diligence for mergers, disposals, acquisitions or refinances and can mobilise teams to deal with these transactions within required timescales.

Our Retail & Leisure team are complimented by our other teams, including mixed-use property development, planning, construction and complex investment structures, secured lending, employment, corporate/ commercial and dispute resolution/litigation.

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### What they say

*"Harold Benjamin provides a thoroughly reliable and professional service which engenders a great sense of confidence that your affairs are in good hands."*

*"I would like to place on record my appreciation for all the work you have done – it has been professional, pragmatic, authoritative and helpful."*

*"Your expertise and guidance is invaluable to us and has helped us to move forwards. We feel comfortable and supported in our efforts."*

*"Harold Benjamin paid meticulous attention to detail with an excellent practical commercial approach and an appreciation of our very specific business requirements."*

*"I would like to place on record my appreciation for all the work you have done – it has been professional, pragmatic, authoritative and helpful."*

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## Who we work with

4C Hotel Group  
Abbeygate Cinema Ltd  
Alexander McQueen  
Amba Hotels Ltd  
American Dry Cleaning Company  
Balenciaga  
Boucheron  
Bouygues (UK) Ltd  
Bread Group  
Christopher Kane  
Countrywide Group  
Dina Foods Ltd  
Fonehouse  
Gail's Bakery  
Gina Shoes Ltd  
Hamptons International  
Headmasters  
Ladbroke's Coral Group  
L'Artisan Du Chocolat Ltd  
Pomellato  
Roksanda Ilincic  
Sai Health Foods Ltd  
Sairam Hotels Ltd  
Serani Hotels Ltd  
The Flour Station  
TWG Tea  
Vivienne Westwood  
YaccoMaricard

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