

## Commercial/Residential Real Estate Finance Solicitor

### About the firm:

Harold Benjamin is a well-established commercial real estate law firm. With offices in Harrow and Central London, we offer services in areas such as commercial property, banking and finance, property development, property litigation, landlord and tenant, and insolvency and restructuring. With a strong reputation and commitment to delivering expert legal services, our experienced team provides tailored solution to meet the diverse needs of individuals and corporate clients.

### Qualifications and Experience:

Experience:

Minimum 5 years PQE with experience in commercial and residential property real estate finance

**Salary:** Competitive

**Location:** Harrow, London

**Hours:** Full time

**Role overview:** We are seeking a highly motivated and experienced **Residential Real Estate Finance Solicitor** to join our dynamic and fast-paced team. This role offers the opportunity to work on a diverse range of property finance matters, primarily acting for companies on commercial and residential investment properties, including HMO's, mixed-use developments, conversions from offices to residential flats and new-builds. The successful candidate will work predominantly on transactions involving lenders but will also act for borrowers, as well as on dual instructions, and on commercial property transactions, auctions and landlord and tenant matters.

You will have the opportunity to work with an extensive client base, including investment companies with large property portfolios, banks, bridging finance companies, and specialist lenders. This role also offers unique exposure to specialist brokers, providing an excellent platform for building strong industry relationships and developing your own professional network.

### Principal responsibilities

- **Real Estate Finance Transactions:** Act on behalf of both lenders and borrowers in property finance transactions, including bridging finance and investment property finance. including those on restricted company panels of well-known investment lenders.
- **Commercial and Residential Property Investment Properties:** Handle a range of real estate matters, including acquisitions, disposals, auctions, HMO's, mixed-use properties, new-build developments and general landlord and tenant issues.
- **Risk Management & Compliance:** Ensure transactions adhere to legal and regulatory requirements, conducting due diligence and risk assessment.
- **Client Relationship Management:** Develop and maintain strong relationships with clients, brokers, and industry stakeholders, providing clear and commercially sound legal advice.
- **Team Collaboration:** Work closely with paralegals, junior team members, and other solicitors to ensure smooth transaction management and client service delivery.

**Additional responsibilities**

- Provide legal support and mentoring to junior colleagues and paralegals.
- Assist with business development and networking efforts to attract new clients and strengthen existing relationships.
- Participate in training sessions to stay updated on evolving real estate finance laws and regulations.
- Contribute to departmental efficiency by identifying process improvements and best practices.

**Person specification:****Essential:**

- Strong knowledge of commercial and residential property law
- Experience in secured lending, and investment property transactions.
- Ability to work effectively under pressure and within tight deadlines.
- Excellent drafting, negotiation, and analytical skills.
- Strong client-facing skills with the ability to provide clear, commercial, and pragmatic legal advice.
- A proactive, team-oriented approach with a commitment to high-quality service delivery.
- Strong attention to detail and risk management awareness.
- Familiarity with Land Registry and Companies House registration processes.

**Desirable:**

- Established industry connections and a desire to develop a personal client following.
- Experience working with specialist brokers and investment lenders.

**Why Join Us?**

**Career Growth:** Work in a well-established, highly active department with opportunities for career progression and business development.

**Client Exposure:** Engage with a diverse client base, including investment companies with substantial portfolios.

**Supportive Team Environment:** Benefit from the assistance of a strong team, including five qualified paralegals and an office junior to streamline administrative tasks.

**Work-Life Balance:** A collaborative team structure ensures workload sharing during absences and peak periods.

**Market-Leading Expertise:** Gain exposure to a variety of lenders, bridging finance companies, and specialist investment finance transactions.

If you are a driven and knowledgeable real estate finance solicitor looking to take the next step in your career, we encourage you to apply and join our successful and growing team.

Please respond with your most up to date CV to [recruitment@haroldbenjamin.com](mailto:recruitment@haroldbenjamin.com)